

Retail Sales Consultant – Job Description

We are offering a full time, permanent position as a Retail Sales Consultant based on board a Cruise Ship.

The position is based on continuous contracts of 6 months, with a one month break in between each.

During these 6 months you will be based permanently on board the ship and will work every day. You could work up to 14 hours per day. All working hours are in line with MLC regulations.

When the ship is in port, the shops will be closed so you will have some free time to explore the ports if you wish. There will be occasional in port duties such as deliveries and stock takes which you will be required to undertake.

There will also be additional safety duties, such as safety drills and training which you may be required to carry out on top of you standard duties.

You will share a cabin with someone of the same sex and who works in the same department.

Whilst on board your accommodation, food and uniform is paid for by us.

The base salary is \$600 USD per month. There is the opportunity to earn commission. Commission is based on the team's target. This will be distributed amongst the team if the target is reached. On target earnings are \$900 USD per month.

Progression opportunities – We pride ourselves on offering excellent training and progression. There is the opportunity to develop into a product specialist in Fine Jewellery, Watches, Cosmetics or Fragrances. We do offer in house training for this. We also have an excellent assistant managers training program.

Day to day duties will include the following:

- Working within one of our many Retail Outlets on Board a Cruise Ship
- Exceeding sales and service targets
- participating in promotional events
- Maximising sales by promoting a quality range of merchandise
- Providing outstanding customer service
- Stock Taking
- Deliveries
- Housekeeping Duties

Medical Insurance

If you require medical care while you are on-board this will be provided free of charge, including access to necessary medicines, medical equipment and facilities for diagnosis and treatment and medical information and expertise.

Where necessary, you will be given leave to visit a qualified medical doctor or dentists in ports of call or repatriated to your home country for the purpose of obtaining treatment.

Please note that this provision is subject to you satisfying the insurer's terms and conditions.

Flights

Should you need to embark on a ship outside of your home country we will pay the equivalent cost of a flight from London to the ship. We will pay for the flight costs up front and any outstanding amount owed by you will be taken from your pay cheque.

Documents Required

C1D Visa – It will be up to you to obtain your C1D Visa, however, we will provide a support letter. You will need to cover the cost of your Visa. Once you board the ship please send us your receipt and we will refund the amount paid.

MCV Australian Visa – This Visa is free and it will be up to you to obtain this.

Medical Certificate – You will be responsible for obtaining your own MLC compliant medical certificate. You will pay initially for this medical and any cost over £80 will be refunded by us once you board your ship.

References – We require 2 professional references from previous employers.

Induction and Training

Once you have obtained all of your documentation we will send you our overseas Induction Pack and Product Knowledge Pack. This includes detailed information about our company, customer service training, sales skills, products, brands, customers and policies.

Once you begin on board you will start the 'Welcome on Board' Program with your manager to help to adjust to your new life at sea.